



Project title: Keys for Internationalization and Training of Enterprises

Project Acronym: K.I.T.E

TCA Id Code 4183

Activity report

Thematic Activity:

Period covered: from 01-07 to 31-12-2006

Date of preparation: January 30st

DP Number and Name: PL-79

WAMP Wsparcie Adaptacyjności Małych Przedsiębiorstw (“Support for adoption of adaptability of the SMEs”)

Executive Summary of thematic activities progress for the period 01-07/31-12-2006

a. Thematic Activity objectives and starting point of work at beginning of reporting period

The present report corresponds to the third project implementation period. During this report period a Business Event in Presov (Slovak Republic) was organized between 28th - 30th September 2006.

This business event had a multisectorial character. It was organized mainly for distribution companies, marketing companies, manufacturers, wholesalers and retailers. Programme of this multinational meeting included:

- first day - official part, a few presentations of region and its potential as well as the assistance for the foreign investment, presentation of the CHEMES industrial park and the ROTTEL developer company, discussion and co-operation meetings.
- second day –company visits (Spinea s.r.o., Tomark s.r.o., Regada s.r.o., Fragokov Presov, Cooperative Society, Whirlpool Slovakia s.r.o., Chemosvit a.s.)
- third day :
 - o workshop for exchange of Best Practices titled “Experiences and best practises in innovative methods of trainings and other tools of supporting SME`s”, presenting examples of innovative projects carried out in the field of education (Forum Ost: “ Individual workplace-oriented learning with a special emphasis on distance and self-controlled learning methods”, ATME: “Hybrid learning for SMEs”, Transito: “ Active Ageing for competencies transfer and training: an innovative project to valorise and transfer the competencies of senior workers”, WAMP: “ Application of two-stage method of training as the best practice for newest technology IT trainings for SME employing people over 40 years old”, Progres: “ European Junior Enterprise”), finished with a discussion among Partners.
 - o K.I.T.E. Steering Committee Meeting. During the SCM there was discussion about work programme, presentation and discussion about the www.equal-kite.org internet platform and its functions, as well as planning of the next Transnational Activities.

b. Progress towards objectives – tasks worked on and achievements made with reference to planned objectives, identify if there are subcontractors involved

During the Steering Committee Meeting Partnership K.I.T.E., which took place in Padua on the 19th May 2006 the general concept of next business event and the calendar was discussed and agreed upon. Then it was declared that the third business event for SMEs was to be organized by ATME (SOPK), Slovak Development Partnership in Presov on 28th – 29th September 2006.

From the beginning of September all DPs were constantly receiving the establishments concerning the business event in Slovak Republic. On their own all DPs were obligated to prepare and send to the Slovak DP their presentations and all of them achieved this aim.

c. Deviations from the project work program, and corrective actions taken/suggested: identify the nature and the reason for the problem

In the Partnership's opinion the Slovak Business Event was successful, especially its good preparation and organisation, hospitality of the Organizers, good atmosphere of business talks, interesting and well-prepared Slovakian companies or very friendly and helpful staff. Of the very few weaknesses, DPs mentioned mainly the visit of aqua city, not enough interaction between visitors from different countries and some technical problems (room for the plenary talks too small and without daylight).

d. List of products, including due date and actual/foreseen submission date

1. Progress Report made by WAMP, concerning the period from 1st January to 30th June 2006, which was approved and validated by DPs.
2. Evaluation Sheet from the Business Meeting
3. Evaluation Sheet from the Workshop
4. List of Slovak Companies
5. List of participating companies from Germany, Spain, Poland and Italy which visited Slovak companies
6. List of attendants to the Steering Committee
7. Minutes of the Steering Committee
8. Workshop DPs presentation (Forum Ost: "Individual workplace-oriented learning with a special emphasis on distance and self-controlled learning methods", ATME: "Hybrid learning for SMEs", Transito: "Active Ageing for competencies transfer and training: an innovative project to valorise and transfer the competencies of senior workers", WAMP: "Application of two-stage method of training as the best practice for newest technology IT trainings for SME employing people over 40 years old", Progresia: "European Junior Enterprise")

e. List of activities , including due date and actual/foreseen achievement date

1. The nearest Business event – "The story of small company to internationalization" will be organized by the Polish DP and will be organized in Wroclaw , Poland from 31st May to 2nd June 2007. The Sector chosen by the Partners for the event, is furniture and/or construction related material (from pipes, heating to bricks, tiles, etc). At the same time, between 29th May 2007 to 1st June 2007, the International Poznań Trade Fair for the Furniture Branch is planned and will take place in Poznań (about 2 hours from Wroclaw by car).

Fixed Business event program:

- 31st May – Conference and Business Event;
- 1st June – company visits;
- 2nd June:

- Workshop presenting the main topic of the meeting - “Best practices on internalisation: success stories”, thanks to the real cases of successful SMEs, prepared by each Partner;
- Steering Committee Meeting